



Job Description – Sales Executive

GSG Leasing is a growing full service equipment leasing company seeking a highly organized and detail orientated individual that possesses mathematical aptitude. The ideal candidate is a motivated multi-tasker with strong communication skills.

Job Description

This position works extensively with vendors, dealers, end users and banking partners to provide equipment and software leasing nationwide.

Duties and Responsibilities:

- Maintaining and developing relationships with new and existing customers via telephone calls, e mails and networking
- Strong customer service, time management, prioritization, planning and negotiating skills.
- Business to Business Sales.
- Fearless of prospecting for new business via telemarketing.
- Excellent written and verbal communication skills.
- Computer literate and familiar with MS Word, Excel and Database Management.

Opportunity

Sales Executive will be offered significant opportunity for growth. GSG is looking for individuals interested in a career path into sales management, credit analysis and contracts management.

Education and Experience

- BA/BS Required
- 2+ years of job related experience in finance, sales, office products or mortgage banking

Compensation

- Salary based on experience + Bonus based on leasing volume

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